



Strengthening International Supplier Performance

Industry: Aerospace

Situation:

International aerospace supply chains faced critical supplier performance issues affecting delivery reliability, operational stability, and programme execution. Suppliers across multiple regions showed varying levels of process maturity, recurring quality deviations, and insufficient operational readiness within highly demanding aerospace environments.

The operational situation created increasing risks regarding On-Time & On-Quality Delivery, product conformity, and supply chain stability for components and assemblies.

Challenge:

The main challenge was to stabilise supplier performance across international aerospace supply chains while maintaining operational continuity and avoiding disruptions.

Key risks included:

- Delayed supplier deliveries impacting programme timelines
- Recurring quality deviations and insufficient process capability
- Unstable supplier operations and escalation situations
- Limited supplier readiness for aerospace quality and delivery requirements
- Insufficient alignment between supplier quality and operational priorities

Supplier stabilisation and sustainable performance improvement were required to secure programme execution and operational reliability.

Actions:

To enhance supplier performance structured supplier development and stabilisation measures were implemented across multiple suppliers.

Key measures included:

- Implementation of structured supplier performance improvement programmes
- On-site supplier assessments and operational quality interventions
- Escalation management and sustainable problem-solving activities
- Qualification and development of suppliers regarding aerospace quality and operational requirements
- Alignment of supplier quality, supply chain, and operational priorities

Particular emphasis was placed on stabilising supplier operations while strengthening long-term process capability and delivery performance.

Results:

The assignment demonstrated that sustainable supplier performance requires more than supplier control — it requires operational partnership, structured escalation management, and strong international collaboration across the entire supply chain network.

- ✓ Increased On-Time & On-Quality reliability and operational stability
- ✓ Reduced supply chain disruptions and escalation levels
- ✓ Strengthened supplier readiness for aerospace programme requirements
- ✓ Improved alignment between quality and operational functions