

ERC's OBJECTIVE

Electronic equipment is the backbone of the modern business world, and maintaining that equipment can represent a significant operating expense. The management of different maintenance contracts with various vendors proves to be nearly impossible, and the coverage is limited.

The **BudgetGuard™** program, offered by **Electronic Risks Consultants, Inc. (ERC)**, can cover all of your electronic equipment under a single contract with expanded coverage and significant savings.



BENEFITS

S AVINGS:

ERC's **BudgetGuard™** program typically yields annual savings of 20-40% over traditional service contracts. The **BudgetGuard™** program utilizes the law of averages by pooling large numbers of equipment across the nation. This eliminates the peaks and valleys of our clients' overall experience, and therefore, is able to offer you a lower fixed rate.

A GREEMENT CONSOLIDATION:






BudgetGuard™ simplifies your equipment maintenance by consolidating service contracts for a wide range of electronic equipment under one agreement. It provides a single point of contact for all maintenance needs. **BudgetGuard™** eliminates the confusion and frustration that result from equipment breakdowns. One call to our 24 hour TeleFix™ hotline takes care of all of your repairs.

V ENDOR CHOICE:

The **BudgetGuard™** program puts you in control of your repairs. As a client you are no longer locked into one specific vendor for the contract term. Alternative vendors can be selected and utilized through ERC's national vendor database.

E XPANDED COVERAGE:

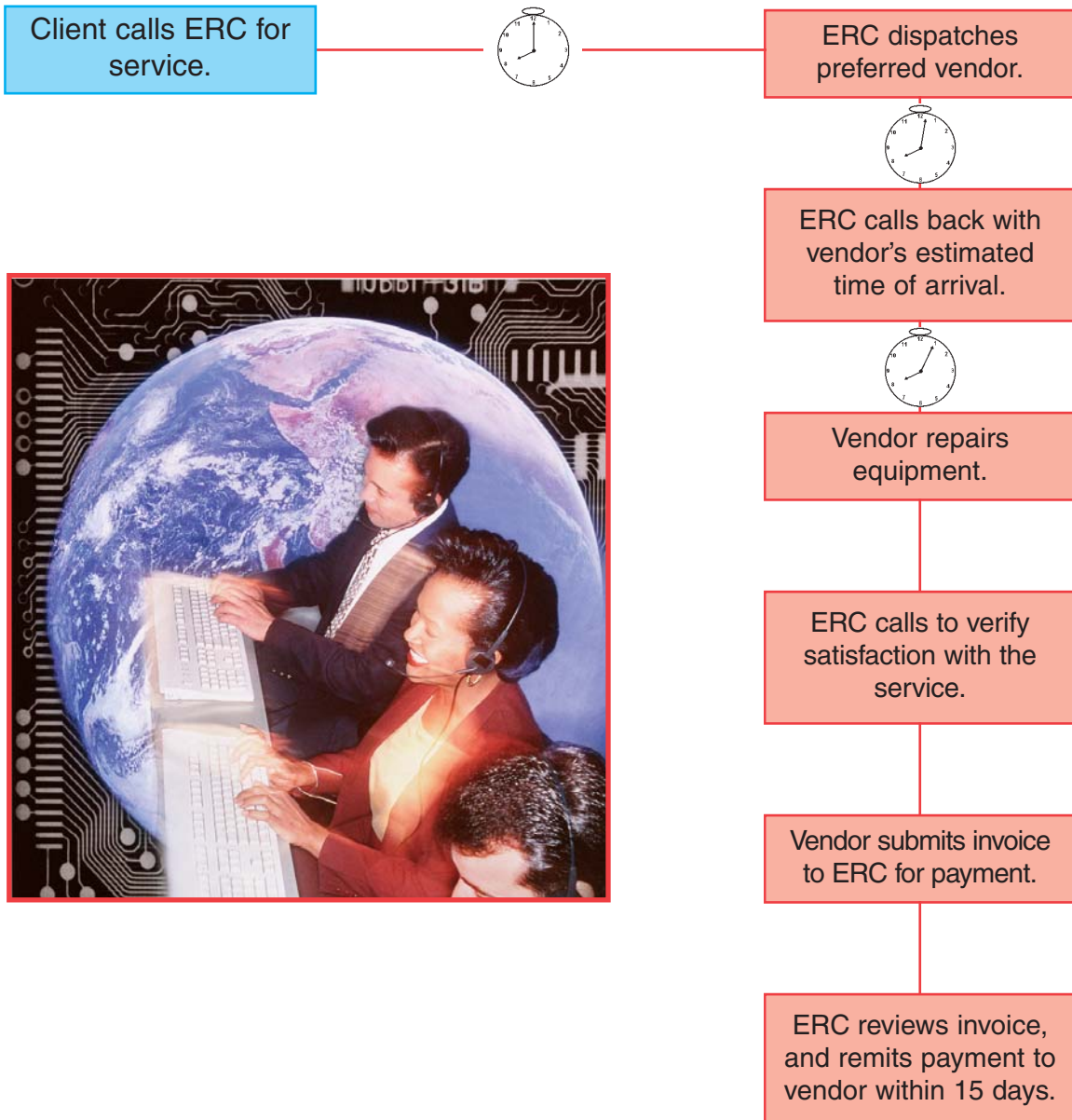
BudgetGuard™ goes beyond typical service contracts by providing coverage for a broad range of contingencies and repairs due to the following:

-  Misuse
-  Negligence
-  Operator Error
-  Power Failure
-  Power Surges

BudgetGuard™ Versus Traditional Service Contracts

	BUDGETGUARD™	TRADITIONAL CONTRACTS
Labor	YES	YES
Parts	YES	OPTIONAL
Overtime	YES	OPTIONAL
Costs of repairs caused by :		
Negligence	YES	NO
Operator Error	YES	NO
Power Surges	YES	NO
Transformer Failures	YES	NO
In-house Repairs	YES	NO
Other Vendor Repairs	YES	NO
Rental of Substitute Equipment	YES	NO
Glass Coverage - 100%	YES/OPTIONAL	PRO-RATA/OPTIONAL
PM Inspections	YES	OPTIONAL
New Equipment Evaluation	YES	NO
Alternative Part Sourcing	YES	NO
Guaranteed Fixed Cost	YES	NO
Maintenance Consulting	YES	NO
Single Anniversary Date	YES	NO
24 hours/7 days Coverage	YES	OPTIONAL
Constantly Updated Asset Listing	YES	NO
Survey of End-Users After Each Repair to Verify Satisfaction	YES	NO
One Toll-Free Number for All Repairs	YES	NO
Customized Reports	YES	NO

BudgetGuard's™ TeleFix™ hotline is your single source for all equipment repairs. One simple phone call to **1-888-ERC-0555** is all it takes to request service for any of your covered equipment. Within seconds, ERC's TeleFix™ operators dispatch your preferred vendor to your location and follow up to verify your satisfaction with the repair.



EQUIPMENT COVERED

Communication

Alarm Systems
Annunciators
Audio/Visual Systems
Base Receivers
Base Stations
Call Recorders
Car Radios
Clock Systems
Dispatch Consoles
Nurse Call Systems
Overhead Paging
In Car Video Systems
Intercoms Pagers
Radio Equipment
Telephones
Telephone Switches
Video Conference Equipment
Voice Mail Systems

Data Processing

Batch Encoders
Bridges
CD Towers
Controller Cards
Disk Drives
Hubs
Mainframes
Multiplexers
PC's and Peripherals
Routers
Servers
Tape Drivers
Zip Drives

Financial

After Hour Depositor
Automated Teller Machines
Badge Makers
Binding Machines
Blueprint Machines
Cash Dispensers
Check Encoders
Coin Packagers
Currency Counters
Coin Counters
Financial Calculators
Paper Folders
Pneumatic Tube Systems
Reader Sorters
Teller Networks
Visual Auto Tellers
Workstations
Video Surveillance

Medical

Cardiology
Imaging
Laboratory
Nuclear
Oncology
Respiratory

General/Industrial

Automatic Doors
Aviation Simulators
Book Check Systems
CAD-CAM Systems
Cafeteria Equipment
Cash Registers
Diagnostic Test Equipment
Electronic Sign Controls
Environmental Controls
Film ID Cameras
Fingerprint Cards
Fire Protection Systems
Food Preparation Equipment
Graphics Equipment
Imagesetters
Industrial Scales
Offset Presses
Pneumatic Tube Systems
Point-of-Sale Equipment
Roll Film Carriers
Televisions
Video Cameras
VCR's
Wall Clocks

Office

Book Check Systems
Card Systems
Check Bursters
Collating Machines
Computers
Copiers
Detacher Heater/Sealers
Detection System
Dictation Equipment
Duplicators
DVD Recorders
Endorsers
Fax Machines
Folding Machines
Labeling Machines
Laminators
Mail Machines
Microfiche Equipment
Paper Feeders
Plotters
Printers
Risographs
Rotary Filing Systems
Scales
Scanners
Shredders
Time Clocks
Transcribing Equipment
Typewriters
Uninterrupted Power Supply
Word Processor Equipment

This is only a sample listing of the equipment that we currently cover.