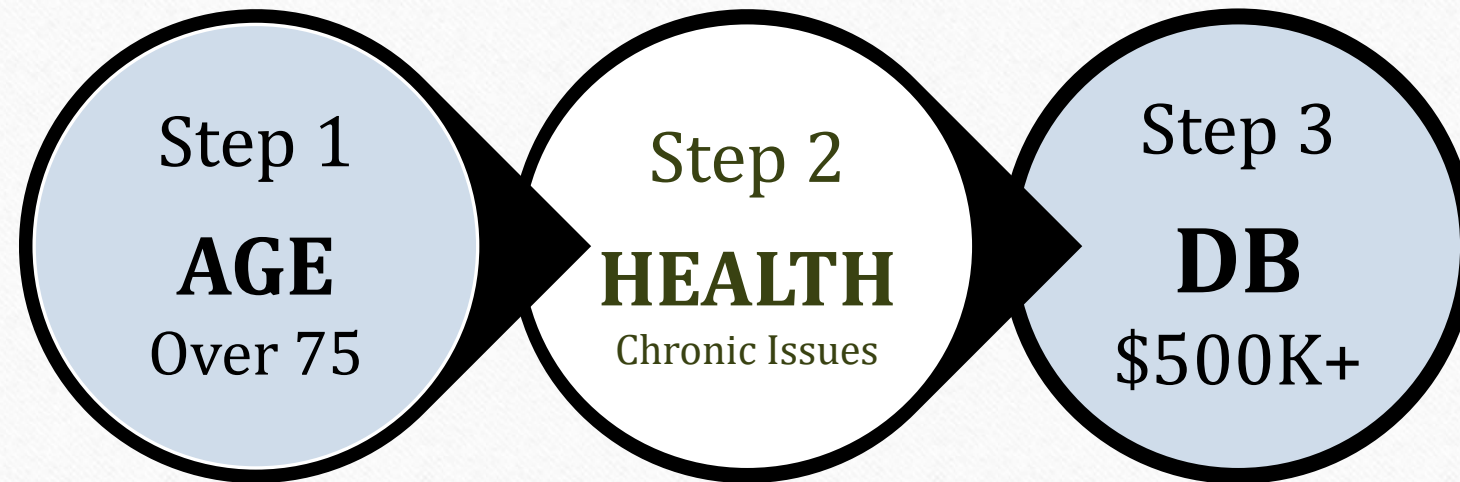




Pre-Qualify your Client(s)

We call this "field underwriting"



and
WHY
Why do they or don't they want to keep the policy ?

Examples of chronic health issues:

- cancer,
- heart conditions
- stroke (history)
- uncontrolled diabetes,
- dementia, alzheimer's,
- misc: kidney disease, sepsis, pneumonia, COPD, etc.