

PROFILE

DR.-ING. GUIDO KLEINSCHMIDT, AM DOMACKER 25, 47447 MOERS, Germany
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Personal professional career

- 02/2021 – today Managing Partner and co-owner of **KLE.GER engineering consultancy**, consulting company for technology and strategy consulting, sales and project management services, business development with focus on the metallurgical industry,
- 2019- 2021 Chief Sales Officer (CSO) of **SCT Steel Construction Technology**, Unterägeri, Switzerland, family office activities, market development and workshop restructuring,
- 2012-2019 Member of the Board & Chief Technology Officer (CTO) of **SMS group**, Düsseldorf, Hilchenbach & Mönchengladbach, Germany, Member of the supervisory boards of Paul Wurth, CONCAST, METIX, MEVAC and other SMS entities worldwide, in dual function spokesman of metallurgical and service division, 3,8 billion € sales volume with 14.000 employees world- wide,
- 2008-2012 Executive Vice President Metallurgy & Environmental Technology of **SMS Siemag**, Düsseldorf, Member of the supervisory boards of MEVAC and SMS Elex, world-wide P&L responsibility of a sales volume of 500 million € and 1.000 employees,
- 2007-2009 Vice President Turnkey Services **SMS Demag**, Düsseldorf & Hilchenbach,
- 2004-2007 General Manager Sales Steelmaking Equipment **SMS Demag**, Düsseldorf,
- 2002-2004 Deputy General Manager Integrated Plants SMS Demag, Düsseldorf,
- 2000-2002 Deputy General Manager R&D Steelmaking **SMS Demag**, Düsseldorf,
- 1997-2000 Senior Specialist and Commissioning Engineer Steelmaking **Mannesmann Demag**, Duisburg.
- 2012 Senior Executive Program at **London Business School**,
- 1994 - 1997 Doctorate to Dr.-Ing. at the Institute of Ferrous Metallurgy at **RWTH Aachen University**,
- 1989 - 1994 Study of ferrous metallurgy engineering / process engineering at **RWTH Aachen University**, graduation as Dipl.-Ing.

Language skills

German: native speaker – English: business fluent