

## PROFILE

HANS-JUERGEN PIETZSCH, Am Kurpark 3 - 82467 Garmisch-Partenkirchen - Germany  
Managing Director - Noble Support GmbH; [hjp@noble-support.com](mailto:hjp@noble-support.com)

### Personal professional career

- 2012 – today      Managing Director and owner **Noble Support GmbH**, Consultancy Services - Management Support - acting as Interim Manager, supporting international, strategic and operational sales as well as project- and business development teams with a focus on General Management principles - market and product analysis, diversification and change management
- Development of agencies or representative offices mainly in German-speaking Europe.
- 2007 – 2012      Managing Director **ThyssenKrupp Mannex GmbH**, Responsible for the strategic orientation and investment policy for the divisions Technical Trading / Pipes and Tubes (Oil & Gas) worldwide, Logistics, Quality Management
- Steering the worldwide daughter- and joint-venture companies, delegate and representative offices.
- 1998 – 2007      Head of Division Technical Trading **ThyssenKrupp Mannex GmbH**, Responsible for the strategic development of the division
- Sales development for the worldwide machinery and plant business as well as the offshore oil & gas activities.
- 1987 – 1998      Head of Department – Technical Trading – Export **Mannesmann Handel AG**, Responsible for the development and implementation of new diversification activities and markets, establishing strong supplier and customer basis, especially for the machinery and plant business in the steel- and steel-processing industry worldwide.
- 1981 – 1987      Commercial Assistant – Technical Trading **Mannesmann Handel AG**
- 1978 – 1981      **Mannesmann AG**, Düsseldorf, specific 3-year corporate traineeship for high-school graduates,
- Graduation at Chamber of Commerce and Industry

### Language skills

German: native speaker – English: business fluent – Spanish, French: basic knowledge