



Neways
planning a better way

72 Hour Business Operations Stress Test



Challenging Times

Running a manufacturing business can be a challenge. Over and above regular day-to-day operations, there are also other factors, like product recalls, product shortages, labour capabilities and supply chain issues to contend with.

Moreover, uncontrollable factors, such as Covid-19, China supply disruptions, power outages, BREXIT and the war in Ukraine, can further complicate matters

Operating a business in this sector is multifaceted. From processing raw material to packaging products to distribution, with fluctuating prices, there are many variables to accommodate.

These challenges are amplified by portfolio complexity, adding significant costs and risk to the business.



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Establishing Operational Status

Neways offers comprehensive solutions encompassing the full spectrum of planning & operational requirements, utilising specialist experts to conduct rapid fact-based assessments of:

1. Statutory Requirements – cost controls and product quality;
2. Operations - ability to plan, transact, execute and report;
3. Strategy - alignment of growth and operational plans;

from evidence amassed through stress testing planning, transactional execution, controls and reporting at the coal face.

Operational data is collected through observation of business processes / methods, and compared to core operational requirements, then loaded into iPac™ to model the supply chain. Identifying operational gaps and improvement recommendations, taking people, process and systems into consideration with the aim of optimising operations.

iPac™ integrated Planning and control

Our flexible and powerful software allows us to capture sales history, inventory on hand, and confirmed supply orders to quickly model:

- Product portfolio
- Forward demand
- Suggested purchase & productions orders
- Inventory projections

Enables clear visibility of:

- Excess inventory
- Service risks
- Supply order requirements
- Inventory imbalances
- Optimising supply orders vs cash impact



Taking Back Control

Neways offers an evidence-based feedback workshop, with recommendations and action plans that enable accurate, confident decision-making to keep business operations and the supply chain in balance and on track to achieve operational excellence in order management and inventory projections (cash) against the business objectives, to deliver outstanding customer service (revenue).